**Dave Adams**

**(480) 363-2595**

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**ELGIN, SC**

**TECHNICAL SKILLS**

Strategic Planning | Integrated Business Planning | Sales & Operations Planning (S&OP)  
Demand Planning | Production Planning | Rough Cut Capacity Planning (RCCP)  
Global Procurement | MRP | Inventory Management | Logistics Operations Management  
Division Financial Controllership | Financial Budgeting | Cost Accounting | Financial Modeling  
Cash Flow Analysis | SAP, Oracle, & Microsoft AX ERP & WMS Implementation & Administration

**Professional Experience**

**WEYLCHEM, ELGIN, SC** **MARCH** **2017- AUGUST 2018**

*A manufacturer of industrial and consumer compounds in* ***PRE-BANKRUPTCY***

**Director, Supply Chain Operations**

Reengineered the global procurement strategy used to purchase commodities, MRO supplies, professional services, and capital equipment in order to optimize supplier mix, ensure supplier best practices, and mitigate supply chain risk. Created the company’s first RFQ, RFI, RFP processes for evaluating new suppliers and awarding purchase contracts.

Formalized, then administered, the business relationship and manufacturing agreements associated with outsourced (toll) contract manufacturing organizations (CMO’s) in China, India, and Italy—included implementation of a new written policy for CMO’s guaranteeing a minimum standard for product quality and supplier performance.

Redesigned North American demand planning and resource supply management processes by implementing the company’s first Sales and Operations (S&OP) process. Established and then chaired the monthly manufacturing capacity review meeting. Co-facilitated with the CFO a new process designed to report upon current cash on-hand as well as projected future weekly cash flow.

Accountable for manufacturing requirements planning (MRP) and warehouse management system (WMS) processes within SAP.

Negotiated and implemented global carrier contracts across multiple modes of transportation (LTL, FTL, rail, ocean, and air) for inbound and outbound shipment of hazardous, nonhazardous, temperature, and non-temperature controlled bulk (liquid and dry) and packaged (liquid and gas) materials.

**DISTRIBUTION ARCHITECTS, PHOENIX, AZ 2012-2017**

*A supply chain consulting organization*

**Supply Chain Management Consultant**

Implemented the Sales and Operation Planning (S&OP) process for a 6-plant manufacturing division that after 12 months increased manufacturing throughput 10%, reduced late shipments 15%, lowered total inventory 10%, and improved contribution margin 5%. Reorganized the corporate MRO buying process using a combination of a structured RFP process, VMI programs, and a Kanban system in order to enhance supplier performance, reduce inventory on-hand, and provide greater control over general material usage, theft, and obsolescence. *(Hexcel Corporation, a producer of resins, epoxies, and adhesives within the aerospace composite materials industry.)*

Lead a transportation network consolidation project that reduced first year Los Angeles to Chicago freight lane costs by $900K (20%); additional benefits derived involved a reduction in customer lead time by 3 to 5 days (an improvement of 20+%) and an increase in inventory turns by 20%. (*POM Wonderful, LLC a manufacturer of consumer beverages, flavor enhancers, and food additives used in the food and nutraceutical industries.)*

Supply chain principal tasked to develop a supply chain operations integration project plan as a consequence of a company merger. Focused upon the identification of customer service risks, supply chain redundancies, and intercompany supply chain commonalities prior formal acquisition transition. *(Ridley USA, Inc., a supplier of dietary supplements and nutritional products to the animal feed industry.*)

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**ABRAXIS BIOSCIENCE, PHOENIX, AZ** **2007-2012**

*A manufacturer of pharmaceutical and biologic products*

**Supply Chain Operations Senior Manager**

Headed the effort necessary to design, document, and implement all supply chain activities (planning, staff hiring and training, procurement, purchasing, logistics, and SAP ERP systems setup) necessary to launch a 2-plant manufacturing division formed exclusively to commercialize a family of new, sterile injectable, and biologic-based chemotherapeutic products produced using nanotechnology; activity included detailed supply chain support of pipeline products in Phases II through IV clinical development.

Established supply chain operations (planning, staff hiring and training, procurement, purchasing, logistics, and SAP ERP systems setup) necessary to launch a 3-plant manufacturing division created for the production of pharmaceutical grade API Heparin.

Performed all necessary production planning, scheduling, and material buying necessary to support an Abraxis BioScience owned and operated, 1-plant contract manufacturing organization (CMO) created to manufacture U.S. DEA-controlled generic sterile injectables.

Implemented and then provided ongoing management and directional oversight of the Sales and Operations (S&OP), production planning, manufacturing requirements planning (MRP), and warehouse management system (WMS) processes for all 6 production plants in compliance with cGMP, U.S. FDA, and U.S. DEA regulatory and quality protocols. Selected and then owned the relationship with multiple 3PL service providers selected for the delivery and warehousing of inbound direct and indirect materials as well as outbound finished goods in support of all 6 production plants.

Instituted and managed strategic supplier relationships for the global purchase of direct materials (API and excipients), indirect goods and services, and capital equipment. Developed and communicated project plans, operational risks, and key performance indicators (KPIs) among cross-functional groups (C-suite, VP/Senior Managers, Fund Managers, senior operations personnel, etc.).

**UPS SUPPLY CHAIN SOLUTIONS, PHOENIX, AZ 2000-2007**

*A UPS company offering logistics, distribution, consulting, and customs brokerage services worldwide*

**Global Supply Chain Program Manager**

Team member in creating a new UPS business unit targeted to offer current and potential UPS customers outsourced 3PL-based global supply chain operations management.

Principal supply chain consultant assigned to design and implement supply chain solutions for companies in the retail and wholesale, wearing apparel and footwear, electronics, automotive, and aerospace sectors that included Wal-Mart, Royal Canin, AND1, BCBG Max Azria Group, National Semiconductor, Sony, AT&T, Kawasaki, Detroit Diesel, Hitachi, Molex, and UPS Airlines.

Lead more than 30 major global supply chain implementation projects that focused upon supply chain process redesign, operating productivity enhancements, warehousing and logistics cost reductions, and customer service improvements.

Established the processes necessary to convert the purchase of warehouse operating equipment (racking, flow through shelving, freight handling equipment, and information technology equipment) from a transactional-based process to one built upon a repeatable business model.

Team member assigned to launch the organization’s first Technology Investment Council (TIC) and Project Management Office (PMO); headed the subcommittees on project reporting, project tracking, and project exception management.

Delivered financial and technical multi-media presentations, wrote sales proposals, and staffed trade show booths.

**EDUCATION & CERTIFICATIONS**

**B.Sc., Accounting (with honors)** Weber State University, Ogden, UT

**Supply Chain Operations Professional Certificate,** University of Phoenix, Phoenix, AZ